

Consolidated income statement, condensed

Income statement SEKm	3 months ending		12 months ending	
	31 Dec 22	31 Dec 21	31 Dec 22	31 Dec 21
Net sales	2,326	2,131	9,084	7,993
Cost of sales	-1,462	-1,351	-5,657	-5,136
Gross profit	864	780	3,427	2,857
Selling expenses	-581	-426	-2,125	-1,486
Administrative expenses	-139	-123	-542	-388
Research and Development	-24	-9	-81	-34
Other operating income and expenses	29	23	129	47
Operating profit	149	245	808	996
Financial income and expenses	-72	-22	-206	-69
Profit after financial items	77	223	602	927
Tax	-15	-45	-119	-206
Profit for the period	62	178	483	721
<i>Attributable to:</i>				
<i>Equity holders of the Parent Company</i>	61	178	480	719
<i>Non-controlling interests</i>	1	0	3	2
Earnings per share (EPS) before dilution, SEK	0.50	1.46	3.96	6.03
Earnings per share (EPS) after dilution, SEK	0.50	1.45	3.95	6.01
Average number of shares after repurchases '000s	121,814	121,952	121,779	119,418
Number of shares at end of the period, '000	121,836	121,953	121,836	121,953
EBITA	258	329	1,221	1,273
Depreciations included in operating expenses				
- property, plant and equipment	-84	-59	-309	-201
- intangible non-current assets from acquisitions	-97	-76	-375	-250
- other intangible non-current assets	-12	-8	-38	-27

Statement of comprehensive income

SEKm	3 months ending		12 months ending	
	31 Dec 22	31 Dec 21	31 Dec 22	31 Dec 21
Profit for the period	62	178	483	721
Components that may be reclassified to profit for the period				
Foreign currency translation differences for the period	101	31	454	72
Components that can not be reclassified to profit for the period				
Revaluations of defined benefit pension plans	9	-6	23	0
Tax attributable to items not to be reversed in profit or loss	-2	1	-5	0
Other comprehensive income	108	26	472	72
Total comprehensive income	170	204	955	793
<i>Attributable to:</i>				
<i>Equity holders of the Parent Company</i>	169	203	953	790
<i>Non-controlling interests</i>	1	1	3	3

Consolidated balance sheet, condensed

SEKm	31 Dec 22	31 Dec 21
Goodwill	5,313	4,528
Other intangible non-current assets	3,127	2,663
Property, plant and equipment	899	627
Financial non-current assets	146	27
Total non-current assets	9,485	7,845
Inventories	1,646	1,189
Current receivables	1,550	1,217
Cash and cash equivalents	376	345
Total current assets	3,572	2,751
Total assets	13,057	10,596
Total equity	4,971	4,291
Interest-bearing provisions	194	114
Non-interest-bearing provisions	459	489
Non-current interest-bearing liabilities	2,969	788
Non-current non-interest-bearing liabilities	8	2
Total non-current liabilities	3,630	1,393
Non-interest-bearing provisions	52	10
Current interest-bearing liabilities	2,622	3,314
Current non-interest-bearing liabilities	1,782	1,588
Total current liabilities	4,456	4,912
Total equity and liabilities	13,057	10,596

Statement of change in Group equity

Statement of change in Group equity, SEKm	1 Jan 22 – 31 Dec 22			1 Jan 21 – 31 Dec 21		
	Equity excl. non-controlling interests	Non-controlling interests	Total equity	Equity excl. non-controlling interests	Non-controlling interests	Total equity
Amount at beginning of period	4,285	6	4,291	1,882	8	1,890
Non-cash issue	-	-	-	1,524	-	1,524
Exercised and issued call options	33	-	33	-9	-	-9
Repurchase of treasury shares	-60	-	-60	-	-	-
Disposal of treasury shares	-	-	-	281	-	281
Dividend	-243	-6	-249	-183	-5	-188
Total comprehensive income	953	3	956	790	3	793
Amount at the end of the period	4,968	3	4,971	4,285	6	4,291

Cash flow statement, condensed

Cash flow statement, condensed SEKm	3 months ending		12 months ending	
	31 Dec 22	31 Dec 21	31 Dec 22	31 Dec 21
Profit after financial items	77	223	602	927
Adjustment for items not included in cash flow	188	107	684	449
Income tax paid	-104	-105	-256	-252
Changes in working capital	190	168	-121	-114
Cash flow from operating activities	351	393	909	1,010
Net investments in non-current assets	-82	-41	-268	-134
Acquisitions and disposals	0	-183	-818	-2,843
Cash flow from investing activities	-82	-224	-1,086	-2,977
Dividend paid to shareholders	0	-	-243	-183
Exercised and issued call options	10	3	33	-9
Förvärv av egna aktier	-11	-	-60	-
Borrowings	50	-20	1,416	2,649
Repayments on loans	-206	-23	-846	-260
Other financing activities	-46	-32	-166	-127
Cash flow from financing activities	-203	-72	134	2,070
Cash flow for the period	66	97	-43	103
Cash and cash equivalents at beginning of period	286	237	345	216
Exchange differences on cash and cash equivalents	24	11	74	26
Cash and cash equivalents at end of the period	376	345	376	345

Key financial indicators

	31 Dec 22	12 months up until			
		31 Dec 21	31 Dec 20	31 Dec 19	31 Dec 18
Net sales, SEKm	9,084	7,993	5,273	3,479	2,482
EBITDA, SEKm	1,530	1,474	946	429	267
EBITA, SEKm	1,221	1,273	802	305	245
EBITA margin, %	13.4%	15.9%	15.2%	8.8%	9.9%
Profit growth, EBITA, %	-4%	59%	163%	25%	5%
Return on working capital (P/WC), %	61%	95%	103%	51%	62%
Profit for the period, SEKm	483	721	520	142	129
Return on equity, %	10%	22%	31%	10%	16%
Financial net liabilities, SEKm	5,410	3,870	700	902	882
Financial net liabilities/EBITDA, multiple	3.5	2.6	0.7	2.1	3.3
Net debt/equity ratio, multiple	1.1	0.9	0.4	0.6	0.9
Equity ratio, %	38%	40%	46%	45%	35%
Average number of employees	2,157	1,548	1,004	903	620
Number of employees at end of the period	2,219	1,802	1,112	932	873

Key ratio definitions can be found [here](#).

Key financial indicators per share

	12 months up until				
	31 Dec 22	31 Dec 21	31 Dec 20	31 Dec 19	31 Dec 18
Earnings per share (EPS), SEK	3.96	6.03	4.63	1.28	1.29
Diluted EPS, SEK	3.95	6.01	4.61	1.28	1.29
Cash flow per share from operating activities, SEK	7.46	8.46	8.47	3.61	1.76
Shareholders' equity per share, SEK	40.76	35.14	16.73	13.07	9.08
Average number of shares after repurchases, '000s	121,779	119,418	112,127	111,083	100,458
Average number of shares adjusted for repurchases and dilution, '000s	122,254	119,966	112,652	111,297	100,458
Number of shares outstanding at end of the period, '000s	121,836	121,953	112,487	112,237	102,586
Number of shares outstanding at end of the period after dilution, '000s	122,312	122,501	113,012	112,451	102,586

The number of shares from a historical perspective has been restated to take the bonus issue into account (i.e. the value of the subscription right) in the completed new share issue in 2019, as well as the share split (1:4) completed in May 2020 and has been used in all calculations of metrics for SEK per share. The conversion factor is 4.041.

Parent company

The Parent Company's net sales for the financial year amounted to SEK 64m (51) and profit after financial items amounted to SEK -224m (-18). At the end of the financial year, the Parent Company's net financial debt amounted to SEK 4,842m (3,122). The share capital at the end of the financial year was SEK 62m (62).

Income statement

SEKm	3 months ending		12 months ending	
	31 Dec 22	31 Dec 21	31 Dec 22	31 Dec 21
Net sales	18	13	64	51
Administrative expenses	-17	-20	-83	-68
Operating profit/loss	1	-7	-19	-17
Interest income/expenses and similar items	-45	0	-205	-1
Profit/loss after financial items	-44	-7	-224	-18
Appropriations	194	99	194	99
Profit/loss before taxes	150	92	-30	81
Income tax expense	-23	-17	12	-15
Profit/loss for the period	127	75	-18	66

Balance sheet

Balance sheet, SEKm	31 Dec 22	31 Dec 21
Intangible non-current assets	0	0
Tangible non-current assets	0	0
Non-current financial assets	8,002	6,978
Total non-current assets	8,002	6,978
Current receivables	670	407
Total current assets	670	407
Total assets	8,672	7,385
Restricted equity	62	62
Unrestricted equity	2,562	2,850
Total equity	2,624	2,912
Untaxed reserves	0	120
Interest-bearing long-term liabilities	2,600	235
Non-interest-bearing long-term liabilities	2	1
Total long-term liabilities	2,602	236
Interest-bearing short-term liabilities	3,301	3,946
Non-interest-bearing short-term liabilities	145	171
Total short-term liabilities	3,446	4,117
Total equity and liabilities	8,672	7,385

Fair values on financial instruments

SEKm	31 Dec 22			31 Dec 21		
	Carrying amount	Level 2	Level 3	Carrying amount	Level 2	Level 3
Derivatives measured at fair value through profit or loss	1	1	-	0	0	-
Total financial assets at fair value per level	1	1	-	0	0	-
Derivatives measured at fair value through profit or loss	-	-	-	0	0	-
Contingent considerations	266	0	266	349	-	349
Total financial liabilities at fair value per level	266	0	266	349	0	349

The fair value and carrying amount are recognized in the balance sheet as shown in the table above.

For quoted securities, the fair value is determined on the basis of the asset's quoted price in an active market, level 1. As at the reporting date the Group had no items in this category. For currency contracts and embedded derivatives, the fair value is determined on the basis of observable market data, level 2. For contingent considerations, a cash-flow-based valuation is performed, which is not based on observable market data, level 3. For the Group's other financial assets and liabilities, fair value is estimated to essentially correspond to the carrying amount.

Contingent considerations

SEKm	3 months ending		12 months ending	
	31 dec 22	31 dec 21	31 dec 22	31 dec 21
Carrying amount, opening balance	274	339	349	86
Acquisitions during the period	3	4	21	251
Consideration paid	-	-	-31	-6
Revaluation through profit or loss	-	-	4	6
Reversed through profit or loss	-16	-	-101	-
Interest expenses	1	4	5	9
Exchange differences	4	2	19	3
Carrying amount, closing balance	266	349	266	349

Pledged assets and contingent liabilities in the group

SEKm	31 Dec 22	31 Dec 21
Contingent liabilities	47	41

Reconciliation key ratios

	Profit/loss after tax attributable to shareholders, as a percentage of shareholders' proportion of average equity.	
	31 Dec 22	31 Dec 21
Return on equity		
Profit/loss for the period (roll 12 months)	483	721
Average equity	4,627	3,263
Return on equity	483/4,627=10%	721/3,263=22%
Return on working capital (P/WC)	EBITA in relation to average working capital.	
	31 Dec 22	31 Dec 21
EBITA	1,221	1,273
Average working capital (WC)	2,008	1,347
P/WC	1,221/2,008=61%	1,273/1,347=95%
EBITDA	Operating profit before depreciation and amortization.	
	31 Dec 22	31 Dec 21
Operating profit (12 months rolling)	808	996
Depreciation and amortization	722	478
EBITDA	1,530	1,474
EBITA	Operating profit before amortization of intangible assets.	
	31 Dec 22	31 Dec 21
Operating profit (12 months rolling)	808	996
Amortization of intangible assets	413	277
EBITA	1,221	1,273
EBITA margin	EBITA in relation to net sales	
	31 Dec 22	31 Dec 21
EBITA	1,221	1,273
Net sales (12 months rolling)	9,084	7,993
EBITA margin	1,221/9,084=13.4%	1,273/7,993=15.9%

Definitions

EBITA

Operating profit before amortization of intangible assets.

EBITDA

Operating profit before depreciation and amortization
Shareholders' proportion of equity divided by the number of shares outstanding at the end of the reporting period

Equity per share

Cash flow from operating activities, divided by the average number of shares.

Cash flow per share

Net debt/equity ratio

Financial net liabilities in relation to shareholders' equity

Earnings per share (EPS)

Shareholders' proportion of profit/loss for the year in relation to the average number of shares outstanding

Profit growth EBITA

This year's EBITA decreased by last year's EBITA divided by last year's EBITA.

Financial net liabilities

Interest-bearing liabilities and interest-bearing provisions, less cash and cash equivalents.

Equity ratio

Equity as a percentage of total assets.

COVID-19 related sales

Big orders of PPE and COVID-19 tests

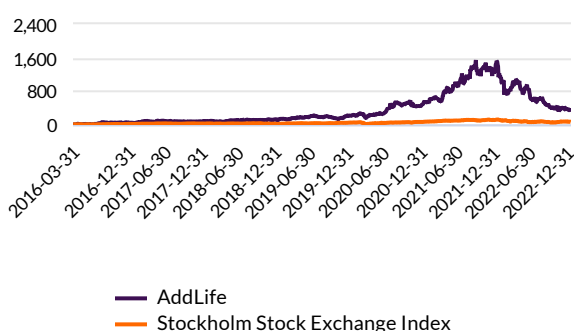
The key figures presented above are central in order to understand and evaluate AddLife's business and financial position. The key figures are presented in the "Key financial indicators" table and they are commented on in other parts of year-end report. For additional information regarding chosen key ratios, please refer to AddLife's annual report 2021. The comparison figures for income and expense items relate to values for the period January–December 2021 and for balance sheet items as at 31 December 2021 if nothing else is stated.

The share

The share capital at the end of the financial year amounted to SEK 62m (62).

The number of repurchased own shares amounts to 613,989 Class B, corresponding to 0.5 percent of the total number of shares and 0.4 percent of the votes. The average purchase price for shares held in treasury amounts to SEK 100.56 per share. The average number of treasury shares held during the financial year was 671,360 (895,322). The share price at December 31, 2022 was SEK 108.60 and the most recent price paid for the AddLife share on February 1, 2023 was SEK 110.30.

SHARE DEVELOPMENT IN ADDLIFE



Turnover and trading	Jan-Dec 2022
Lowest price, SEK	99.50
Highest price, SEK	371.00
Average daily turnover, SEK	52,714,688
Number of traded shares, no	71,277,885
Number of transactions, no	410,477

AddLife has four outstanding call option programmes corresponding to a total of 2,016,500 Class B shares. Issued call options on repurchased shares have resulted in a calculated dilution effect based on average share price for the financial year of approximately 0.4 percent (0.5). 60,875 share options from the 2019/2023 program have been exercised during the financial year corresponding to 243,500 Class B shares.

Outstanding programmes	Number of warrants	Corresponding number of shares	Percentage of total number of shares	Exercise price	Exercise period
2022/2026	150,000	150,000	0.1%	250.07	9 Jun 2025 - 27 Feb 2026
2021/2025	250,000	250,000	0.2%	259.00	10 Jun 2024 - 28 Feb 2025
2020/2024	250,000	1,000,000	0.9%	98.40	19 Jun 2023 - 28 Feb 2024
2019/2023	154,125	616,500	0.5%	76.60	20 Jun 2022 - 28 Feb 2023
Total	804,125	2,016,500			

On December 31 2022, the number of shareholders amounted to 13,131, where of 95 percent are Swedish owners with respect to capital share. The 10 biggest shareholders controlled 51 percent of number of capital and 61 percent of votes.

Shareholders 2022-12-31	Class A-shares	Class B-shares	Share in %	
			of capital	of votes
Roosgruppen AB	2,165,644	3,124,727	4.3	15.1
Tom Hedelius	2,066,572	23,140	1.7	12.6
SEB Fonder	0	11,931,192	9.7	7.3
State Street Bank & Trust Company	0	8,591,757	7.0	5.2
AMF - Försäkring och Fonder	0	8,475,841	6.9	5.2
Verdipapirfond Odin	0	6,580,008	5.4	4.0
AP-fonden	0	6,443,028	5.3	3.9
BNY Mellon NA (Former Mellon)	0	5,070,549	4.1	3.1
Didner & George Fonder	0	4,013,258	3.3	2.5
Handelsbanken fonder	0	3,763,951	3.1	2.3
Total the 10 biggest shareholders	4,232,216	58,017,451	50.8	61.2
Other shareholders	382,920	59,203,674	48.7	38.5
Total outstanding shares	4,615,136	117,221,125	99.5	99.6
Repurchased own shares Class B	-	613,989	0.5	0.4
Total registered shares	4,615,136	117,835,114	100.0	100.0

Source: Euroclear

Accounting policies

This year-end report was prepared in accordance with IFRS and IAS 34 Interim Financial Reporting. Information in accordance with IAS 34.16A exist, except in the financial statements and the related notes also in other parts of the year-end report. The year-end report for the parent company was prepared in accordance with the Swedish Annual Accounts Act (1995:1554) and the Securities Market Act (2007:528) in compliance with recommendation RFR 2 Accounting for Legal Entities of the Swedish Financial Reporting Board. The accounting policies and basis for calculations applied in the 2021 annual report for AddLife AB were also used in the year-end report. The amendments to IFRSs applicable from 1 January, 2022 have no effects to AddLife's financial reports for the year-end period ended December 31, 2022.

Alternative performance measures

AddLife presents certain financial measures in the year-end report that are not defined according to IFRS. The company believes that these measures provide valuable supplemental information to investors and the company's management as they allow for evaluation of trends and the company's performance. For additional information regarding chosen key ratios, please refer to AddLife's annual report 2021. Since all companies do not calculate financial measures in the same way these are not always comparable to measures used by other companies. These financial measures should therefore not be considered as a replacement for measurements as defined under IFRS. This report provides information in greater detail regarding definitions of financial performance measures.

Transactions with related parties

No transactions with related parties that materially affected the group's financial position and earnings took place during the financial year.

Events after the end of the financial year

No events of significance to the group occurred after the end of the financial year.

Risks and uncertainties

AddLife's earnings and financial position, as well as its strategic position, are affected by various internal factors within AddLife's control and various external factors over which AddLife has limited influence. AddLife's most significant external risks are the state of the economy and market trends combined with public sector contracts and policy decisions, as well as competition. The risks and uncertainties are the same as in previous periods. For more information, see the section "Risks and uncertainties" in the administration report, in AddLife's annual report 2021. The parent company is indirectly affected by the above risks and uncertainties through its function in the group.

The war in Ukraine has not had a significant economic impact on the financial reports, but it can not be ruled out that this will happen in the future. We follow market developments closely, where we notice rising inflation, higher raw material, shipping costs and energy costs and greater uncertainty about interest rate developments.

Stockholm February 2, 2023

Fredrik Dalborg
CEO

This year-end report has not been subject to review by the company's auditor.

Proposal to the annual general meeting

The annual general meeting will be held in Stockholm, May 4th 2023 at 4 p.m.

AddLife's dividend policy involves an objective for a dividend corresponding to 30-50 percent of the group's average profit after tax over a business cycle. The board proposes that the company should pay a dividend of SEK 1.20 per share.

The board also decided to propose the following:

- Long-term incentive scheme aimed at senior executives.
- Board mandate to decide on new share issue up to 10 percent of the total of Class B shares as payment for acquisitions.
- Board mandate to buy back its own shares corresponding to a maximum of 10 percent of all shares in the company.

Conference call

Investors, analysts and the media are invited to a conference call where CEO Fredrik Dalborg and CFO Christina Rubenhag will present the year-end report. The presentation will be held in English and takes about 20 minutes, after which there will be an opportunity to ask questions. It will be recorded and made available online. If this is your first time using Teams, you will be asked to download an app.

The teleconference will be at 10:00 a.m. on February 2, 2023

If you wish to participate via teleconference, [please follow this link](#)>>

Or call in (only sound) +46 8 505 376 58 Conferens-ID: 427 903 522#

The presentation is also available on [AddLife YouTube](#) >>

Financial calendar

- The interim report for 1 January - 31 March 2023 will be published on 26 April 2023
- The Annual General Meeting (AGM) of AddLife AB (publ) will be held on 4 May 2023, 4 PM, Stockholm
- The interim report for 1 January - 30 June 2023 will be published on 14 July 2023
- The interim report for 1 January - 30 September 2023 will be published on 26 October 2023

For further information, please contact:

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This information is information that AddLife AB (publ) is obliged to make public pursuant to the EU Market Abuse Regulation and the Securities Markets Act. The information was submitted for publication, through the agency of the contact person set out above, at 7:45 a.m. CET on February 2, 2023.

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